

RESULTS MATTER

Northern Virginia Resale Homes Second Half of 2007

McEneaney Associates had the highest average sales price among all real estate companies with at least 100 settled listings in Northern Virginia in the second half of 2007. By far.

Generally speaking, more expensive properties take longer to sell and typically sell at a deeper discount to the original list price. That makes it even more remarkable that our listings sold, on average, more rapidly and closer to the original list price than the listings of these other fine real estate companies.

Our carefully assembled team of the most productive Sales Associates in Northern Virginia makes all the difference for you.

| Average Sales Price | |
|-----------------------------|------------------|
| McEneaney Associates | \$602,230 |
| Weichert | \$566,052 |
| Coldwell Banker | \$554,102 |
| Long & Foster | \$529,255 |
| ERA | \$490,769 |
| Prudential | \$480,305 |
| Samson | \$477,601 |
| Re/Max | \$471,948 |
| Fairfax Realty | \$454,698 |
| Century 21 | \$447,408 |
| Keller Williams | \$425,913 |
| Avery Hess | \$400,438 |
| Jobin | \$361,521 |

This information is based on all home listings that went to settlement between July 1 and December 31, 2007 in Arlington, Fairfax, Loudoun, and Prince William Counties and the Cities of Alexandria, Falls Church, Fairfax, Manassas and Manassas Park. Only those companies with at least 100 settled listings were included. Data derived from the MRIS Multiple Listing System, and are believed reliable but not guaranteed. Some Re/Max, ERA, Keller Williams, Century 21 and Coldwell Banker offices are independently owned and operated.